

GALLATIN SUMNER COUNTY

2018 COMMUNITY DATA PROFILE



QUICK FACTS

County Seat	Gallatin
Year Incorporated	1802
Land Area in Square Miles (County)	529
Water Area in Square Miles (County)	14
Latitude	N36°23.31'
Longitude	W86°26.80'
Elevation	526'
Market Region	Nashville
Distance From Nashville	25 miles
Time Zone	Central
City Website	www.gallatintn.gov
County Website	www.sumnertn.org
Additional Incorporated Cities within the County	Hendersonville, Millersville, Mitchellville, Portland, Westmoreland, White House, Goodlettsville
Unincorporated Cities	Bethpage, Castalian Springs, Cottontown

POPULATION

	City	County
2010 (Census)	30,480	160,645
2017 Population	38,230	181,000
2017 Median Age	38.9	40.0
2022 Population Projection	42,802	196,507
Annual Growth Rate (2017-2022 Projected)	3%	1.66%

Source: ESRI

CLIMATE

Annual Average Temperature	57.9° F
Average High Temperature	77.7° F
Average Low Temperature	36.4° F
Annual Average Precipitation	46.16"
Annual Average Snowfall	12"
Prevailing Winds	Southerly
Mean Length of Freeze-Free Period (days)	180-220

TAX STRUCTURE

LOCAL	City	County
Property Taxes (2017)		
• Rate per \$100 value	\$0.99	\$2.50
Ratio of Assessment		
• Residential and Farm	25%	25%
• Commercial/Industrial	40%	40%
• Personal (Equipment)	30%	30%
Bonded Debt (2017)	\$24,629,000	\$158,010,000
Total Local Assessment (2017)	\$1,085,549,077	\$4,357,305,520
Hotel-Motel Tax	5%	5%
Motor Vehicle Tax Rate		\$51.00

Source: Tennessee Comptroller of the Treasury, Division of Property Assessments
Source: County Technical Assistance Service, UTIP

STATE

Sales Tax
• 4% tax on food and food ingredients
• 7% on all other tangible personal property unless specifically exempted
Local Sales Tax Rate
• 2.25%
Local and State Sales Tax Collected (FY2017)
• \$188,238,255
Income Tax
• Personal: 4% on Interest & Dividends for the 2017 period, this tax will be reduced and phased out over the next few years.
• Corporate Excise Tax: 6.5% of Tennessee taxable income.
• Franchise Tax: .25% of the greater of net worth or real and tangible property in Tennessee. The minimum tax is \$100.
• Unemployment Tax: New employers is typically 2.7% (based on occupation) of first \$7,000.

Source: Tennessee Department of Revenue



Gallatin Industrial Center Phase II Site and Langley Hall Industrial Sites (East and West) are among several industrial sites in Middle Tennessee to be certified as a Select TN Certified Site. For complete information about the site and the certified program, please visit www.tnecd.com/sites/certified-sites/

EDUCATION

District Name	Sumner County
Type of Public School System	County
District Grades Served	Pre-K-12
Number of Schools	49
Number of Teachers	1,975
Number of Administrators	159
Total Number of Students	29,376

GRADES

Pre-K-5	13,288
6-8	6,735
9-12	9,353

Number of High School Graduates (2016-17)	2,051
Graduation Rate	94.7%
Educational Attainment with a Degree (Adults Age 25-64)	34.4%

Source: Tennessee Department of Education

REGIONAL HIGHER EDUCATIONAL INSTITUTIONS

Graduates 2015-2016

- Volunteer State Community College Gallatin 1,413
- Welch College Gallatin
- TN College of Applied Technology Portland
- TN College of Applied Technology Hartsville 702
- Union University Hendersonville

Source: Tennessee Higher Education Commission

FastTrack Job Training

Assistance Program Available	Yes
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Source: Tennessee Department of Economic and Community Development

GOVERNMENT

GOVERNING BODY

City	Mayor with 7 representatives Meets 1st, 2nd, 3rd & 4th Tuesday of every month at 6:00 p.m. at City Hall
County	County Executive and County Commissioners Meets 3rd Monday at 7:00 p.m. County Building

Fire Department

• Full-time fire fighters in city	84
• City volunteers	0
• Full-time fire fighters in county	235*
• County volunteers	460*
• Fire stations in city	4
• City fire trucks	8
• Fire stations in county	13*
• County fire trucks	33*

(* These figures are for the unincorporated portion of Sumner County under the jurisdiction of the County EMS. This does not include numbers from other incorporated cities in the county.)

Law Enforcement

• Full-time police officers in city	80
• Full-time police officers in county & sheriff	98
• City patrol cars	80
• County patrol cars	77

	City	County
Insurance Rating	4	Varies
Zoning Regulations	Yes	Yes
Planning Commission	Yes	Yes
Industrial Development Corp.	Yes	Yes

TRANSPORTATION

AIR SERVICE

Nearest General Aviation	Sumner County Regional Airport
Location Identifier	M33
Distance from City	2 miles
Runway Length	6,301
Surface	Asphalt
Lighting	MIRL/PAPI
Fuel	100LL/Jet A
Repairs	Minor
Storage	Hangar, Tie Down
Transportation	Taxi, Rental and Courtesy Car
Nearest Commercial Service	Nashville International Airport
Location Identifier	BNA
Distance from Gallatin	31 miles

BNA serves 440 flights daily in more than 50 nonstop markets. BNA is served by 14 airlines, including international carriers Air Canada, WestJet and soon British Airways. Starting May 2018, British Airways will fly nonstop between Nashville and London Heathrow.

HIGHWAYS

U.S. Highways	31E
State Highways	25, 109 and 386
Nearest Interstate	12 miles to I-40 and 12 miles to I-65

COMMON CARRIERS

Air Freight Companies	0
Motor Freight Companies	7+
Terminal Facilities	2
Bus Services	
Inter-City	RTA bus service between Gallatin and Nashville
Local	No
Carrier Service	Yes

RAILROADS SERVED BY

CSX Transportation

NAVIGABLE WATERWAYS

River	Cumberland
Channel Depth	9 feet
Nearest Port Facility	Nashville
Miles from Port	31

COMMUNICATIONS

Newspapers

The Gallatin News 1x/week
The Tennessean Daily

Telephone Companies

AT&T, Verizon, Comcast, and Level 3 Communications

Radio Stations

WHIN, WMRO, WYXE, WVCP

Television Networks

7

Cable Service Available

Yes

Channels

245

Provider

AT&T, Comcast and Level 3 Communications

Internet Service Available

Yes

Provider

AT&T, Comcast and Level 3 Communications

Fiber Optics Available

Yes

Provider

AT&T, Comcast and Level 3 Communications

COMMUNITY FACILITIES (Citywide)

Health Care

Doctors	381
Dentists	24
Hospitals	1
Beds	155
Clinics	9
Nursing Homes	3
Beds	416
Retirement Homes	3
Beds	231
Residential Care/ Assisted Living	4
Beds	204

Religious Organizations

Protestant	42
Catholic	1
Jehovah's Witness	1
Seventh Day Adventist	0
Latter Day Saints	0
Spanish	2

Day Care Centers

Day Care Centers	26
Day Care Homes	12

Recreation

Libraries	1
Parks	5
Golf Courses (Public & Private)	4
Swimming Pools (Public & Private)	4
Country Clubs	3
Theaters	2
Bowling Alleys	1

Hotels & Motels

Rooms	300
Bed & Breakfasts	1

Largest Meeting Room

Capacity	1,300
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Restaurants

Restaurants	149
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Other

ballfields, tennis courts, museum, auditorium, soccer complexes, volleyball courts, jogging/walking trails. Civic Center: indoor pool, wallyball, racquetball, gyms, track, fitness/free weights

FINANCIAL INSTITUTIONS

Commercial Banks	14
Savings Institutions	0
Credit Unions	2
Total # of Institution	16
Total # of Branches	23
Citywide Combined Deposits	\$1,344,637,000
(Deposits for June 30, 2017)	

*Credit Unions NOT calculated in Combined Deposits

Source: Federal Deposit Insurance Corporation and National Credit Union Administration

INDUSTRIAL SUPPORT SERVICES

Service	Location	Distance (Miles)
Tool & Die	Local	
Heat Treating	Nashville	25
Foundry	Nashville	25
Heavy Hardware	Local	
Sheet Metal	Local	
Lubricants	Local	
Welding Supplies	Local	
Abrasives	Nashville	25

SELECTED ECONOMIC INDICATORS

2016 ANNUAL AVERAGES

Labor Force	County	Labor Market Area*
Civilian Labor Force	91,790	585,140
Employment	88,180	563,080
Unemployment	3,610	22,060
Unemployment Rate	3.9%	4.2%

*Labor Market Area is defined as Davidson, Macon, Robertson, Sumner, Trousdale and Wilson Counties in Tennessee.

2017 EMPLOYED POPULATION (AGE 16+) BY INDUSTRY

Agriculture/Mining	0.6%
Construction	6.2%
Manufacturing	11.1%
Wholesale Trade	3.6%
Retail Trade	13.2%
Transportation/Utilities	6.2%
Information	1.5%
Finance/Insurance/Real Estate	6.9%
Services	46.9%
Public Administration	3.9%

Source: ESRI

MANUFACTURING IN AREA (Annual Averages 2016)

Number of Units	184
Ann. Avg. Employment	7,281

Source: Tennessee Department of Labor and Workforce Development

PER CAPITA PERSONAL INCOME

Year	2017
Amount	\$30,287

Source: ESRI

MEDIAN HOUSEHOLD INCOME

Year	2017
Amount	\$58,420

Source: ESRI

AVERAGE HOME SALES

Year	2016
Number of Homes Sold	4,189
Average Cost	\$255,990

Source: Tennessee Housing Development Agency

RETAIL SALES

Year	2016
Amount	\$2,164,470,552

Source: Tennessee Department of Revenue

NATURAL RESOURCES

Minerals: Crushed stone

Timber: Hardwood

AGRICULTURAL

Crops: Hay, soybeans, corn, wheat and tobacco

Livestock: Equine, cattle

UTILITIES

GAS

Local Distributor	Gallatin Public Utilities
Phone	615.451.5922
Website	www.gallatinutilities.com
Source Company	East Tennessee Natural Gas
Fuel Oil Suppliers	2
Suppliers of LP Gas	4

WATER

Water Supplier	Gallatin Public Utilities
Phone	615.451.5922
Website	www.gallatinutilities.com
Source	Cumberland River (Old Hickory Lake)
Capacity	16,000,000 GPD
Current Consumption	6,200,000 GPD
Storage Capacity	13,000,000 Gallons

SEWER

Sewer Provider	Gallatin Public Utilities
Phone	615.451.5922
Website	www.gallatinutilities.com
Type of Treatment	Activated sludge
Capacity	12 MGD Hyd/5.5 MGD Org
Current Usage	4,000,000 GPD
City Sewer Coverage	95%
Storm Sewer Coverage	95%
Solid Waste Disposal Type	Land application

ELECTRICITY

Source Company Tennessee Valley Authority

LOCAL POWER COMPANY (City)

Gallatin Department of Electricity

Manager:	Mark Kimbell
Address:	Post Office Box 1555 135 Jones Street Gallatin, Tennessee 37066-1555
Phone:	615.452.5152
Fax:	615.452.6060
Website:	www.gallatinelectric.com

LOCAL POWER COMPANY (County)

Cumberland Electric Membership Corporation

General Manager	Jim Coode
District Office	1201 Fifth Avenue, W Springfield, Tennessee 37172
Phone	615.384.5566
Fax	931.221.4027
Website	www.cemc.org

MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION (100+ employees)

Firm	Product or Service	Total Employees	Union	Phone Number
Gap, Inc.	Clothing Distribution	1,840	None	615.230.2300
Servpro Industries, Inc. (HQ)	Franchise Restoration	475	None	615.451.0200
YAPP USA Automotive Systems	Tier I Automotive Supplier	375	None	615.451.6971
ABC Technologies	Automotive Fuel Systems	340	None	615.451.1524
Hoeganaes Corporation	Powdered Metal	235	None	615.451.2000
NIC Global Manufacturing Solutions	Precision sheet metal	218	None	615.206.1455
TVA Steam Plant	Electric Power Generation	175	None	615.230.4000
Charles C. Parks Inc.	Food Distribution	175	None	800.873.2406
ITW/CIP Tennessee	Automotive Fasteners	175	None	615.452.1002
RC Tenn	Plastic injection molding	150	None	615.230.5611
Beretta USA	Firearms manufacturing	156	None	800.237.3882
Nationwide Studios Portraits (HQ)	Printing	140	None	615.452.8353
Simpson Strong Tie	Auto-feed screw driving systems	120	None	615.230.8788
M Pack	Packaging	120	None	615.426.0103
Solstice Sleep	Mattresses	110	None	615.451.2424

For information on industrial sites and available industrial buildings contact:

Robert T. Bibb, Executive Director

Middle TN Industrial Development Association
2108 Westwood Avenue
Nashville, Tennessee 37212
Phone: 615.269.5233
Fax: 615.269.5184
mtida@mtida.org
www.mtida.org

James Fenton Executive Director

City of Gallatin Economic Development Agency
132 West Main Street
Gallatin, Tennessee 37066
Phone: 615.451.5940
James.fenton@gallatin-tn.gov
www.GallatinGetsIt.com



MIDDLE TENNESSEE INDUSTRIAL
DEVELOPMENT ASSOCIATION

MTIDA represents the Local Electric Power and Natural Gas Distributors located in the 40 county region of Middle Tennessee.

The information contained herein was obtained from sources we consider reliable. We can not be responsible, however, for errors or change in information.